# Steamboat 700 – Community Housing Scenario #1 Developed by City of Steamboat Springs

## Introduction:

The following scenario was developed at the request of Planning Commission as a tool to analyze whether the proposed Steamboat 700 Community Housing Plan, dedication of 12.5 acres of land and a 0.5% Real Estate Transfer Fee (RETF), provides an equivalent public benefit to the requirements of the WSSAP (20% affordable units at an average of 80% AMI). It is not intended as a specific proposal or plan.

The scenario has two sections; the first is an overview of the results and five year progress snapshots. The second section is the technical appendix with the detailed spreadsheets used to develop the scenario.

## **SUMMARY OF RESULTS**

Based on the analysis of staff the following results may be possible at project buildout after 25 years.

Total Units built: 409 (20% of total units)

Total population in affordable housing: 1,649

Average family size: 4 people

Average income level served: 78% AMI (does not include additional 5% discount below theoretical maximum price for households in the target AMI range)

Contributions to City and/or YVHA for administration: \$2,500,000 (cumulative)

Additional contributions to Homebuyer Assistance: \$1,000,000 (cumulative)

Lots dedicated per annexation agreement: 40

Lots purchased using RETF and development proceeds: 37

**Total RETF funds generated:** \$7,995,365

### PHASE I - Development Years 0 - 5

- 1. <u>Overall Development:</u> 300 total units developed and sold; 23% affordable
- 2. Affordable Units on dedicated land:
  - a. 11 lots are transferred to YVHA or other third parties for development.
  - b. 69 affordable units in a variety of configurations.
  - c. Deed restrictions average 77% of Area Median Income (AMI).
  - d. \$767,979 return on development (\$2,339,231 loss without land dedication).
- 3. <u>Affordable Units on purchased land:</u> No additional market rate lots are purchased.
- 4. <u>Real Estate Transfer Fee:</u> \$513,944 in real estate transfer fees (RETF) generated for affordable housing purposes used for affordable housing as follows.
  - a. Programs/YVHA: \$50,000/year

- b. Homebuyer Assistance revolving fund: \$250,000 contributed in year 5 to assist Phase I buyers
- c. Additional land purchase: none

## PHASE II- Development Years 6 - 10

- 1. Overall Development: 771 cumulative units developed and sold; 22% affordable
- 2. Affordable Units:
  - a. 14 lots are dedicated at no charge to YVHA or other third parties for development.
  - b. 5 additional lots purchased with \$767,979 return from Phase I plus \$550,750 RETF funds
  - c. 99 affordable units in a variety of configurations.
  - d. Deed restrictions average 77% of Area Median Income (AMI).
  - e. \$1,241,935 return on development (\$3,169,465 loss without land dedication).
- 3. <u>Real Estate Transfer Fee:</u> slightly over \$1,000,000 in additional RETF funds generated for affordable housing purposes used as follows.
  - a. Programs/YVHA: \$75,000/year
  - b. Homebuyer Assistance revolving fund: Additional \$100,000 added to fund total fund balance \$350,000.
  - c. Additional land purchase: \$550,750 used for land purchases

# PHASE III - Development Years 11 - 15

- 1. <u>Overall Development:</u> 1,268 cumulative units developed and sold; **21% affordable**
- 2. Affordable Units on dedicated land:
  - a. 8 lots are dedicated at no charge to YVHA or other third parties for development.
  - b. 9 additional lots purchased with \$1,241,935 return from Phase II plus \$850,915 RETF funds
  - c. 99 affordable units in a variety of configurations.
  - d. Deed restrictions average 78% of Area Median Income (AMI).
  - e. \$988,520 return on development (\$3,712,680 loss without land dedication).
- 3. <u>Real Estate Transfer Fee:</u> slightly over \$1,000,000 in additional RETF funds generated for affordable housing purposes used as follows.
  - a. Programs/YVHA: \$125,000/year
  - b. Homebuyer Assistance revolving fund: Additional \$150,000 added to fund total fund balance \$500,000.
  - c. Additional land purchase: \$850,915 used for land purchases

### PHASE IV - Development Years 16 - 20

4. <u>Overall Development:</u> 1,786 cumulative units developed and sold; **20% affordable** 

- 5. Affordable Units on dedicated land:
  - a. 7 lots are dedicated at no charge to YVHA or other third parties for development.
  - b. 10 additional lots purchased with \$988,250 return from Phase III plus \$1,762,400 RETF funds
  - c. 83 affordable units in a variety of configurations.
  - d. Deed restrictions average 80% of Area Median Income (AMI).
  - e. \$2,088,933 return on development (\$1,340,307 loss without land dedication).
- 6. <u>Real Estate Transfer Fee:</u> \$2,346,420 in additional RETF funds generated for affordable housing purposes used as follows.
  - a. Programs/YVHA: \$125,000/year
  - b. Homebuyer Assistance revolving fund: No additional funds; fund balance \$500,000.
  - c. Additional land purchase: \$1,762,400 used for land purchases

#### **PHASE V - Development Years 21-25**

- 7. <u>Overall Development:</u> 2,000 cumulative units developed and sold; **20% affordable**
- 8. Affordable Units on dedicated land:
  - a. No additional lots are dedicated
  - b. 13 additional lots purchased with \$2,088,933 return from Phase IV plus \$1,266,725 RETF funds
  - c. 83 affordable units in a variety of configurations.
  - d. Deed restrictions average 75% of Area Median Income (AMI).
  - e. \$334,610 return on development (\$2,354,090 loss without land dedication).
- 9. <u>Real Estate Transfer Fee:</u> \$2,419,621 in additional RETF funds generated for affordable housing purposes used as follows.
  - d. Programs/YVHA: \$125,000/year
  - e. Homebuyer Assistance revolving fund: \$500,000 additional funds; fund balance \$1,000,000.
  - f. Additional land purchase: \$1,266,725 used for land purchases